

The ETB initiative

ENEA - Brussels
June 20th, 2012



Introduction

- **EuroTransBio (ETB)** is an ERA-NET project supported by the European Commission (FP6-FP7).
- **ETB's mission** is to foster the competitiveness of the European biotechnology industry by supporting research intensive SMEs and their strategic partners (large industries, public and private research organizations/universities) with the aim of achieving a thriving European biotechnology industry.
- **ETB launches annual calls** for trans-national projects targeting the development of an innovative product or service.

Introduction

- ETB is an initiative of **11 European member states and regions:**
 - Austria
 - Flanders and Wallonia (Belgium)
 - Finland
 - Alsace (France)
 - Germany
 - Italy
 - Andalusia, Basque Country, Catalonia and Navarra (Spain)

Introduction

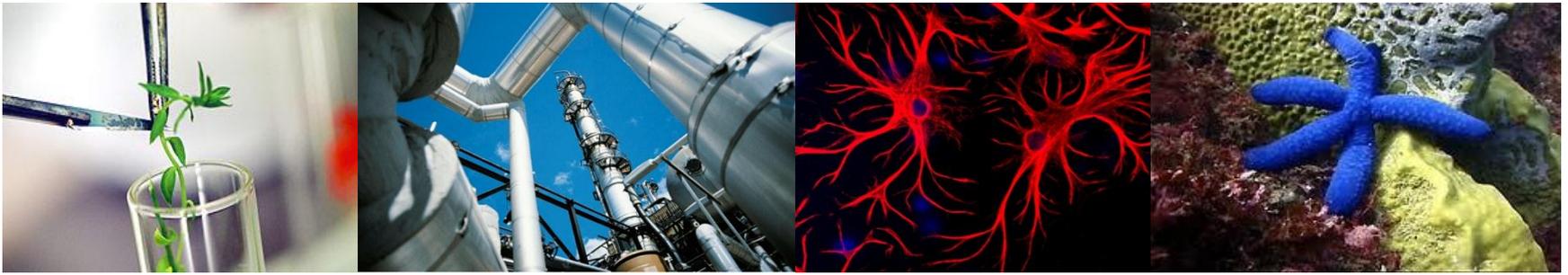


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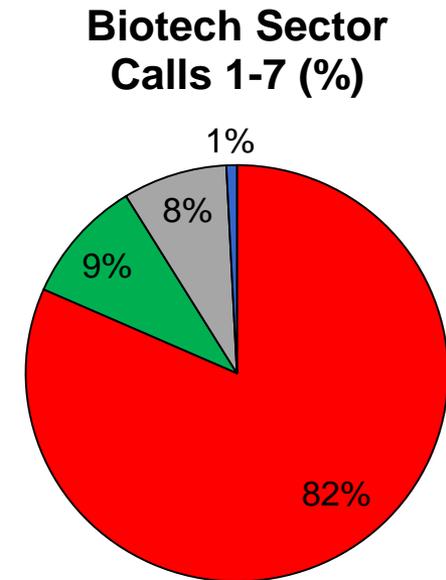
Characteristics ETB initiative

- ETB launches **common calls** for industry-driven trans-national R&D projects. Research organizations can participate as partners.
- Generic calls including all fields of **biotechnology** (red, green, white, blue, etc.)



Characteristics ETB initiative

- ETB attracts primarily projects from the **red biotech** sector
- Examples:
 - Production of novel diagnostic and therapeutic antibodies directed against colon cancer stem cells
 - Berberine new derivatives as anti-tumour agents for cancer therapy
 - Development of a diagnostic test to assess Chlamydia trachomatis-associated tubal damage in subfertile women
 - Alzheimer's Disease Drug Discovery

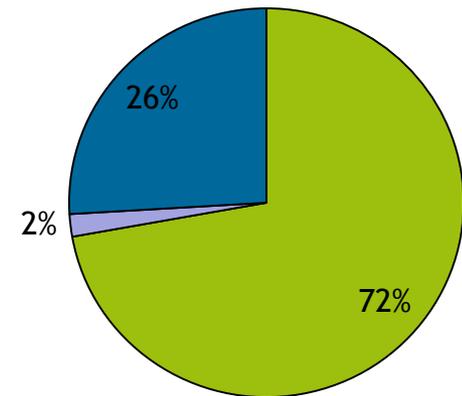


■ Red (health) ■ Green (agro-food)
■ Grey (industrial) ■ Blue (marine)

Characteristics ETB initiative

- ETB has a strong focus on **SMEs (72%)**. Research organizations are their preferred partners (26%).
- A minimum of **50%** of the total project costs must be budgeted for **SMEs**
- The **coordinator** of the consortium needs to be an **SME** from an ETB member country/region

Average participation (%) in ETB projects (7 calls)



■ SMEs
■ LI (Large Industry)
■ RO (Research Organisations)

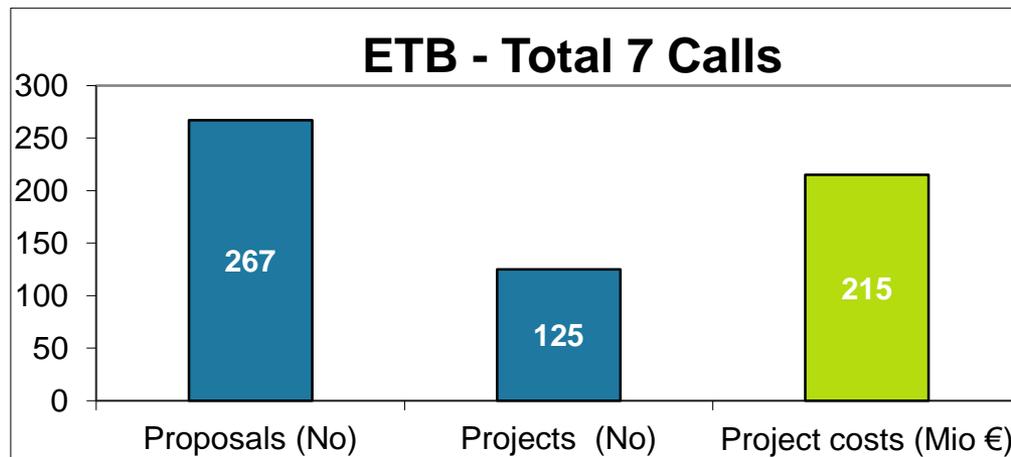
Characteristics ETB initiative

- **Consortia** are usually **small** and well balanced.
- Companies benefit from cooperation and **knowledge transfer**. Universities benefit from the collaboration with companies.
- Focus on **near to the market projects** (product or service).



Characteristics ETB initiative

- Since 2006, 7 joint calls have been organized. In total, 309 SMEs - 111 RO - 8 LI have been funded.



Why apply? Benefits for SMEs

- Companies can **exchange knowledge, combine expertise and share efforts** in order to increase their innovation capacity. Moreover, this helps companies to bring biotechnological products and process developments faster to the market.
- Companies can set up transnational partnerships for biotech R&D&I projects in a structured way, because ETB launches open **annual ETB calls**, covering all biotech sectors.

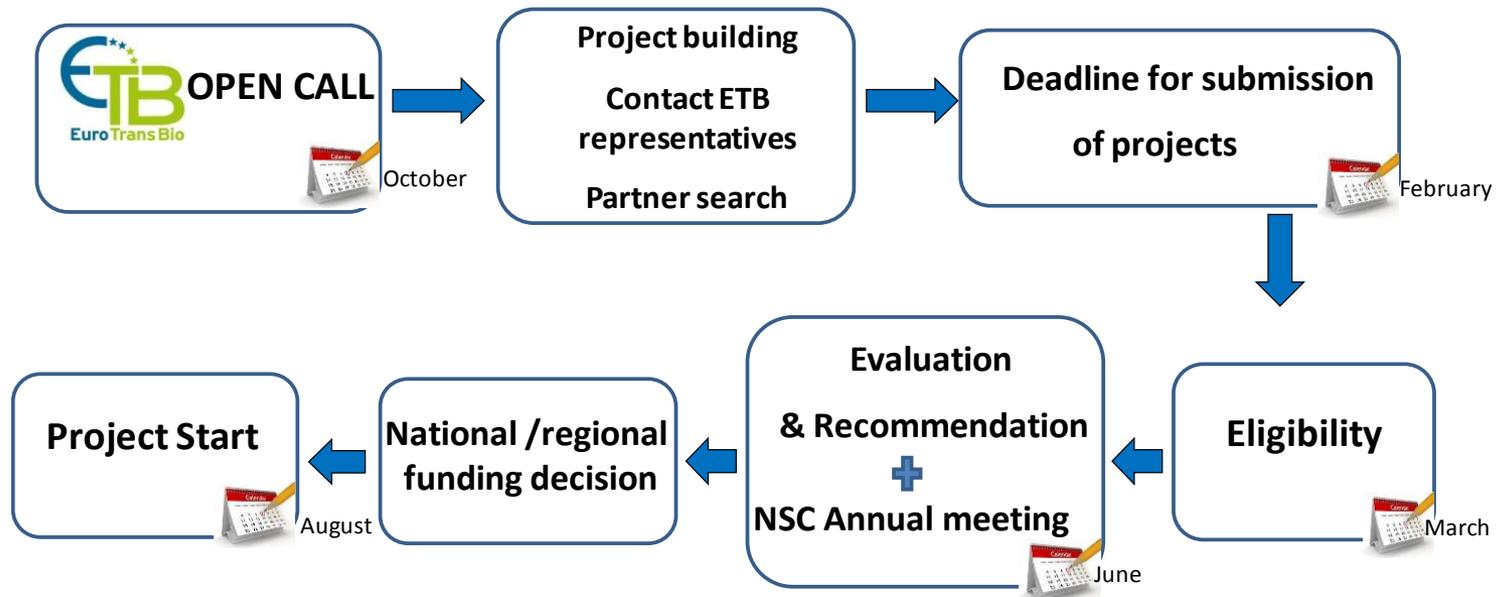
Why apply? Benefits for SMEs

- Companies may receive **funds** for innovative and near to the market projects, which most probably would not be carried out, if they would have to rely on their own resources.
- Companies can take advantage from a **quick application/evaluation process** with low administrative burdens and fast/synchronized funding decisions with **high success rates**.



Why apply? Convenient processes

- Simple and quick submission and evaluation process:



Future perspectives

- The ETB network was created in 2004 and funded by the EC under FP6 and FP7. The project will end by December 31st, 2012.

This is not the end of the funding initiative!

From 2013 onwards,
ETB will operate as a **sustainable initiative**.

ETB will continue to organize **joint calls** for innovative R&D project in all fields of biotechnology.



Future perspectives

- **8th call for proposals:**
 - **Call opening:** October 4th, 2012
 - **Deadline project submission:** January 31st, 2013
 - **Funding decision:** June 2013
- Check ETB [partnering site](#) if you are looking for partners!



Future perspectives

- ETB is constantly looking for **new partners** in order to extend its network!
- Negotiations with several interested (non-) European parties are ongoing. Check our website regularly for updates!



Looking for more information?

Vist our website!

<http://www.eurotransbio.eu/>

